House of Representatives



General Assembly

File No. 616

January Session, 2025

Substitute House Bill No. 6052

House of Representatives, April 9, 2025

The Committee on General Law reported through REP. LEMAR of the 96th Dist., Chairperson of the Committee on the part of the House, that the substitute bill ought to pass.

AN ACT CONCERNING THE HOME SOLICITATION SALES ACT AND RESIDENTIAL SOLAR PHOTOVOLTAIC SYSTEMS.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

- 1 Section 1. Section 42-134a of the general statutes is repealed and the
- 2 following is substituted in lieu thereof (*Effective October 1, 2025*):
- 3 As used in this chapter <u>and sections 2 to 5, inclusive, of this act</u>:
- 4 (1) "Business day" means any calendar day except Sunday or any of
- 5 the following business holidays: New Year's Day, Washington's
- 6 Birthday, Memorial Day, Independence Day, Labor Day, Columbus
- 7 Day, Veterans' Day, Thanksgiving Day and Christmas Day;
- 8 (2) "Commissioner" means the Commissioner of Consumer
 9 Protection;
- 10 (3) "Consumer" means any individual who is physically present in
- 11 this state and a prospective recipient of consumer goods or consumer
- 12 <u>services;</u>

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13	(4) "Consumer good" (A) means any article purchased, leased or			
14	rented primarily for personal, family or household purposes, and (B)			
15	includes, but is not limited to, any residential solar photovoltaic system;			
16	(E) "Consumer corrigo" (A) many any corrigo numbered lessed or			
17	(5) "Consumer service" (A) means any service purchased, leased or			
17	rented primarily for personal, family or household purposes, and (B)			
18 19	includes, but is not limited to, any course of instruction or training, regardless of the purpose for which such course is taken;			
17	regulatess of the purpose for when such course is taken?			
20	(6) "Department" means the Department of Consumer Protection;			
21	(7) "Disqualifying offense" (A) means (i) (I) any felony that involves			
22	the use, attempted use or threatened use of physical force against			
23	another person or results in the serious physical injury or death of			
24	another person, (II) any offense for which a person is required to register			
25	with the Commissioner of Emergency Services and Public Protection			
26	pursuant to chapter 969, (III) robbery, home invasion or burglary, or (IV)			
27	any offense under section 53a-48 or 53a-49 if the offense, which is			
28	attempted or is an object of the conspiracy, is an offense described in			
29	subparagraphs (A)(i)(I) to (A)(i)(III), inclusive, of this subdivision, (ii)			
30	any offense described in subparagraphs (A)(i)(I) to (A)(i)(IV), inclusive,			
31	of this subdivision for which a person is found not guilty by reason of			
32	mental disease or defect pursuant to section 53a-13, or (iii) any offense			
33	under federal law or the laws of another state if such offense is defined			
34	by elements that substantially include the elements of an offense			
35	described in subparagraphs (A)(i)(I) to (A)(i)(IV), inclusive, of this			
36	subdivision, and (B) does not include any offense that has been the			
37	subject of an absolute pardon under the provisions of section 54-130a or			
38	an equivalent pardon process under federal law or the laws of another			
39	<u>state;</u>			
40	[(a)] (8) "Home solicitation sale" (A) means a sale, lease [,] or rental of			

40 [(a)] (8) "Home solicitation sale" (A) means a sale, lease [,] or rental of 41 any consumer [goods] good or [services] consumer service, whether 42 under single or multiple contracts, in which the seller or [his] the seller's 43 authorized sales representative personally solicits the sale, lease or 44 rental, including, [those] but not limited to, any sale, lease or rental in 45 response to or following an invitation by the [buyer] consumer, and the

46 [buyer's] consumer's agreement or offer to purchase, lease or rent is 47 made at a place other than the seller's place of business, [of the seller. 48 The term "home solicitation sale"] and (B) does not include [a] any 49 transaction: [(1)] (i) Made pursuant to prior negotiations in the course of 50 a visit by the [buyer] <u>consumer</u> to a retail business establishment having 51 a fixed, permanent location where <u>consumer</u> goods are exhibited or 52 [the] <u>consumer</u> services are offered for sale, lease or rental on a 53 continuing basis; [(2)] (ii) in which the [buyer] consumer has initiated 54 the contact and the consumer goods or consumer services are needed to 55 meet a bona fide immediate personal emergency of the [buyer] 56 consumer, and the [buyer] consumer furnishes the seller with a separate 57 dated and signed personal statement in the [buyer's] consumer's 58 handwriting describing the situation requiring immediate remedy and 59 expressly acknowledging and waiving the right to cancel the sale, lease 60 or rental within three business days; [(3)] (iii) conducted and 61 consummated entirely by mail or telephone and without any other 62 contact between the [buyer] consumer and the seller or [its] the seller's 63 authorized sales representative prior to delivery of the consumer goods 64 or performance of the consumer services; [(4)] (iv) in which the [buyer] 65 consumer has initiated the contact and specifically requested the seller 66 to visit [his] the consumer's home for the purpose of repairing or 67 performing maintenance upon the [buyer's] consumer's personal 68 property. If in the course of such a visit, the seller sells, leases or rents to 69 the [buyer] consumer the right to receive additional [services or goods] 70 consumer goods or consumer services other than replacement parts 71 necessarily used in performing the maintenance or in making the 72 repairs, the sale of those additional consumer goods or consumer 73 services shall not come within this exclusion; [(5)] (v) pertaining to the 74 sale, lease or rental of real property, to the sale of insurance, to the sale 75 of newspapers or to the sale of securities or commodities by a broker-76 dealer registered with the securities and exchange commission; [(6)] (vi) 77 made pursuant to a home party plan sales and demonstration; or [(7)] 78 (vii) in the case of consumer goods, other than magazine sales or 79 subscriptions, where the purchase price, whether under single or 80 multiple contracts, does not exceed twenty-five dollars; [.]

81	[(b) "Consumer goods or services" means goods or services					
82	purchased, leased, or rented primarily for personal, family, or					
83	household purposes, including courses of instruction or training					
84	regardless of the purpose for which they are taken.					
85	(c) "Seller" means any person, partnership, corporation, limited					
86	liability company or association engaged in home solicitation sales of					
87	consumer goods or services.]					
88	(9) "Municipality" means any town, city, borough, consolidated town					
89	and city or consolidated town and borough;					
90	(10) "Person" means any individual, association, corporation, limited					
91	liability company, partnership, trust or other legal entity;					
92	[(d)] (11) "Place of business" means the main or permanent branch					
93	office or local address of a seller; [.]					
94	[(e)] (12) "Purchase price" means the total price paid or to be paid for					
95	the consumer goods or <u>consumer</u> services, including all interest and					
96	service charges; [.]					
97	[(f) "Business day" means any calendar day except Sunday or any of					
98	the following business holidays: New Year's Day, Washington's					
99	Birthday, Memorial Day, Independence Day, Labor Day, Columbus					
100	Day, Veterans Day, Thanksgiving Day and Christmas Day.]					
101	(13) "Residential solar photovoltaic system" has the same meaning as					
102	provided in section 16-245nn;					
103	(14) "Seller" (A) means any person engaged in home solicitation sales					
104	of consumer goods or consumer services, and (B) includes, but is not					
105	limited to, any solar seller; and					
106	(15) "Solar seller" means any person engaged in home solicitation					
107	sales of residential solar photovoltaic systems.					
108	Sec. 2. (NEW) (Effective October 1, 2025) No person who, in a court of					
109	competent jurisdiction, has been convicted of a disqualifying offense,					

has entered a plea of guilty or nolo contendere to a disqualifying offense or has been found not guilty of a disqualifying offense by reason of mental disease or defect pursuant to section 53a-13 of the general statutes or a substantially similar provision of the law of another state or federal law shall engage in any in-person solicitation for the purposes of a home solicitation sale.

116 Sec. 3. (NEW) (*Effective October 1, 2025*) Each seller shall:

(1) Examine the listing established pursuant to section 5 of this act on
a monthly basis to ensure that such seller and such seller's authorized
sales representatives do not solicit any consumer included in such
listing for the purposes of a home solicitation sale;

121 (2) Not later than ten business days before such seller or such seller's 122 authorized sales representatives engage in any solicitations for the 123 purposes of home solicitation sales, send a written notice by certified or 124 registered mail to the chief executive officer and the chief law 125 enforcement officer of each municipality in which such seller or 126 authorized sales representatives intend to engage in such solicitations, 127 which written notice shall disclose (A) that such seller or authorized 128 sales representatives intend to engage in such solicitations in such 129 municipality, (B) the time frame during which such seller or authorized 130 sales representatives intend to engage in such solicitations in such 131 municipality, and (C) any other information that the Commissioner of 132 Consumer Protection, in the commissioner's discretion, deems relevant 133 for the purposes of this subdivision;

(3) Establish guidelines that (A) such seller and such seller's
authorized sales representatives are required to follow while engaged
in solicitations for the purposes of home solicitation sales, and (B)
disclose how consumers may identify such seller's authorized sales
representatives; and

(4) Post the guidelines established pursuant to subdivision (3) of this
section in a prominent and publicly accessible location on such seller's
Internet web site.

142	2 Sec. 4. (NEW) (<i>Effective October 1, 2025</i>) (a) In addition to the duties				
143	set forth in section 3 of this act, each solar seller shall:				
144	(1) Develop a brochure for consumers containing any information				
145	that the Commissioner of Consumer Protection, in the commissioner's				
146	discretion, deems relevant for the purposes of this section; and				
147	(2) Ensure that such solar seller and each of such solar seller's				
148	authorized sales representatives:				
149	(A) Does not engage in any solicitation for the purposes of a home				
150	solicitation sale of a residential solar photovoltaic system outside of the				
151	hours set forth in subsection (b) of this section or in any more restrictive				
152	municipal ordinance described in said subsection;				
153	(B) Carries a current and valid photo identification card at all times				
154	while such solar seller or authorized sales representative is engaged in				
155	a solicitation for the purposes of a home solicitation sale of a residential				
156	solar photovoltaic system, which photo identification card shall include				
157	(i) such solar seller's name and, in the case of an authorized sales				
158	representative, such authorized sales representative's name, (ii) a				
159	photograph of such solar seller or authorized sales representative, as				
160	applicable, and (iii) any other information the Commissioner of				
161	Consumer Protection, in the commissioner's discretion, deems relevant				
162	for the purposes of this subparagraph; and				
163	(C) Provides a copy of the brochure developed pursuant to				
164	subdivision (1) of this subsection to the consumer at the beginning of a				
165	solicitation for the purposes of a home solicitation sale of a residential				
166	solar photovoltaic system.				

(b) No solar seller or solar seller's authorized sales representative 167 168 shall engage in any solicitation for the purposes of a home solicitation sale of a residential solar photovoltaic system outside of the hours of 169 170 nine o'clock a.m. and seven o'clock p.m. eastern time, unless a more 171 restrictive municipal ordinance limits such hours.

172 (c) (1) Not later than December 31, 2025, the Department of Consumer sHB6052 / File No. 616 6 173 Protection shall develop a handbook for the purpose of advising 174 consumers on matters relating to home solicitation sales of residential 175 solar photovoltaic systems and solicitations made for the purposes of 176 such sales. Such handbook shall include guidance (A) that enables 177 consumers to determine the veracity of sales and marketing assertions 178 made regarding residential solar photovoltaic systems, (B) concerning 179 the penalties applicable to solar sellers and solar sellers' authorized sales 180 representatives under subsection (g) of section 5 of this act and section 181 42-141 of the general statutes, as amended by this act, and (C) on any 182 other matters the Commissioner of Consumer Protection, in the 183 commissioner's discretion, deems relevant for the purposes of this 184 subsection.

(2) Not later than February 1, 2026, the department shall make the
handbook developed pursuant to subdivision (1) of this subsection
available for distribution to consumers as part of programs funded by
the residential financing program offered by the Energy Efficiency Fund
or the Clean Energy Fund established pursuant to section 16-245n of the
general statutes.

(d) Not later than February 1, 2026, and annually thereafter, each
solar seller shall submit a report to the Department of Consumer
Protection disclosing the identity of each person with whom such solar
seller maintains a relationship and provides financing, installation
services or any other related consumer services in partnership with such
solar seller.

197 Sec. 5. (NEW) (Effective October 1, 2025) (a) The Department of 198 Consumer Protection shall establish and maintain a "no home 199 solicitation sales" listing of consumers who do not wish to receive 200 solicitations from sellers or sellers' authorized sales representatives for 201 the purposes of home solicitation sales. The department shall provide 202 notice to consumers of the establishment of a "no home solicitation 203 sales" listing. Any consumer who wishes to be included on such listing 204 shall notify the department by calling a toll-free number provided by 205 the department or in any other such manner and at such times as the

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Commissioner of Consumer Protection may prescribe. A consumer on
such listing shall be deleted from such listing upon the consumer's
written request. The department shall update such listing not less than
quarterly and shall make such listing available to sellers, their
authorized sales representatives and other persons upon request.

(b) Any seller or seller's authorized sales representative soliciting a
consumer for the purposes of a home solicitation sale shall disclose such
seller's or authorized sales representative's identity, the purpose of such
solicitation and the identity of any other person for which such seller or
authorized sales representative is making such solicitation not later than
ten seconds after such solicitation begins.

(c) Any seller or seller's authorized sales representative soliciting a
consumer for the purposes of a home solicitation sale shall, at the
beginning of such solicitation, ask the consumer whether such
consumer wishes to continue such solicitation, end such solicitation or
be removed from such seller's or authorized sales representative's list.

(d) Any seller or seller's authorized sales representative shall end a
solicitation made for the purposes of a home solicitation sale not later
than ten seconds after the consumer states or otherwise indicates that
such consumer wishes to end such solicitation.

226 (e) If a consumer informs a seller or a seller's authorized sales 227 representative at any point during a solicitation made for the purposes 228 of a home solicitation sale that the consumer does not wish to receive 229 future solicitations or wishes to be removed from such seller's or 230 authorized sales representative's list, such seller or authorized sales 231 representative shall: (1) Inform such consumer that such consumer's 232 contact information shall be removed from such list; (2) end such 233 solicitation not later than ten seconds after such consumer expresses 234 such wish; (3) refrain from soliciting such consumer for the purposes of 235 a home solicitation sale in the future; and (4) not give or sell such consumer's name, address or other personally identifying information 236 237 to any other person, or receive anything of value from any other person 238 in exchange for such consumer's name, address or other personally

239 identifying information.

240 (f) The Commissioner of Consumer Protection may adopt 241 regulations, in accordance with chapter 54 of the general statutes, to carry out the provisions of this section. Such regulations may include, 242 243 but need not be limited to, provisions governing the availability and 244 distribution of the listing established under subsection (a) of this section 245 and notice requirements for consumers wishing to be included on the 246 listing established under subsection (a) of this section.

(g) In addition to any penalty imposed under section 42-141 of the
general statutes, as amended by this act, any seller or seller's authorized
sales representative who is liable under the provisions of subsections (a)
to (f), inclusive, of this section shall be fined not more than twenty
thousand dollars for each violation.

Sec. 6. Section 42-135a of the general statutes is repealed and the following is substituted in lieu thereof (*Effective October 1, 2025*):

No agreement in a home solicitation sale shall be effective against [the
buyer] <u>a consumer</u> if [it] <u>the agreement</u> is not signed and dated by the
[buyer] <u>consumer</u> or if the seller shall:

257 (1) Fail to furnish the [buyer] consumer with a fully completed receipt 258 or copy of all contracts and documents pertaining to such home 259 solicitation sale at the time [of its execution] such agreement is executed, 260 which contract shall be in the same language as that principally used in 261 the oral sales presentation and which shall show the date of the 262 transaction and shall contain the name and address of the seller, and in 263 immediate proximity to the space reserved in the contract for the 264 signature of the [buyer] consumer, or on the front page of the receipt if 265 a contract is not used, and in boldface type of a minimum size of ten 266 points, a statement in substantially the following form:

267 YOU, THE [BUYER] <u>CONSUMER</u>, MAY CANCEL THIS
268 TRANSACTION AT ANY TIME PRIOR TO MIDNIGHT OF THE
269 THIRD BUSINESS DAY AFTER THE DATE OF THIS TRANSACTION.

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270 271 EXPLANATION OF THIS RIGHT. 272 (2) Fail to furnish each [buyer] consumer, at the time such [buyer] 273 consumer signs the home solicitation sales contract or otherwise agrees 274 to buy, lease or rent consumer goods or <u>consumer</u> services from the 275 seller, a completed form in duplicate, captioned "NOTICE OF 276 CANCELLATION", which shall be attached to the contract or receipt 277 and easily detachable, and which shall contain in ten-point boldface 278 type the following information and statements in the same language as 279 that used in the contract: 280 NOTICE OF CANCELLATION

281 (Date of Transaction)

282 YOU MAY CANCEL THIS TRANSACTION, WITHOUT ANY 283 PENALTY OR OBLIGATION, WITHIN THREE BUSINESS DAYS 284 FROM THE ABOVE DATE.

285 IF YOU CANCEL, ANY PROPERTY TRADED IN, ANY PAYMENTS 286 MADE BY YOU UNDER THE CONTRACT OR SALE, AND ANY 287 NEGOTIABLE INSTRUMENT EXECUTED BY YOU WILL BE 288 RETURNED WITHIN TEN BUSINESS DAYS FOLLOWING RECEIPT 289 BY THE SELLER OF YOUR CANCELLATION NOTICE, AND ANY 290 SECURITY INTEREST ARISING OUT OF THE TRANSACTION WILL BE CANCELLED. 291

292 IF YOU CANCEL, YOU MUST MAKE AVAILABLE TO THE 293 SELLER AT YOUR RESIDENCE, IN SUBSTANTIALLY AS GOOD 294 CONDITION AS WHEN RECEIVED, ANY GOODS DELIVERED TO 295 YOU UNDER THIS CONTRACT OR SALE; OR YOU MAY, IF YOU 296 WISH, COMPLY WITH THE INSTRUCTIONS OF THE SELLER REGARDING THE RETURN SHIPMENT OF THE GOODS AT THE 297 298 SELLER'S EXPENSE AND RISK.

299 IF YOU DO MAKE THE GOODS AVAILABLE TO THE SELLER 300 AND THE SELLER DOES NOT PICK THEM UP WITHIN TWENTY

SEE THE ATTACHED NOTICE OF CANCELLATION FORM FOR AN

301	DAYS OF THE DATE OF CANCELLATION, YOU MAY RETAIN OR
302	DISPOSE OF THE GOODS WITHOUT ANY FURTHER OBLIGATION.
303	IF YOU FAIL TO MAKE THE GOODS AVAILABLE TO THE SELLER,
304	OR IF YOU AGREE TO RETURN THE GOODS TO THE SELLER AND
305	FAIL TO DO SO, THEN YOU REMAIN LIABLE FOR PERFORMANCE
306	OF ALL OBLIGATIONS UNDER THE CONTRACT.
307	TO CANCEL THIS TRANSACTION, MAIL OR DELIVER A SIGNED
308	AND DATED COPY OF THIS CANCELLATION NOTICE OR ANY
309	OTHER WRITTEN NOTICE, OR SEND A TELEGRAM TO (Name of
310	Seller) AT (Address of Seller's Place of Business) NOT LATER THAN
311	MIDNIGHT OF (Date)
312	I HEREBY CANCEL THIS TRANSACTION.
313	(Date)
314	([Buyer's] <u>Consumer's</u> Signature)
315	(3) Fail, before furnishing copies of the "Notice of Cancellation" to the
316	[buyer] <u>consumer</u> , to complete both copies by entering the name of the
317	seller, the address of the seller's place of business, the date of the
318	transaction, and the date, not earlier than the third business day
319	following the date of the transaction, by which the [buyer] consumer
320	may give notice of cancellation.

(4) Include in any home solicitation sale contract or receipt any
confession of judgment or any waiver of any of the rights to which the
[buyer] consumer is entitled under this chapter and sections 2 to 5,
inclusive, of this act, including specifically such [buyer's] consumer's
right to cancel the sale in accordance with the provisions of this section.

(5) Fail to inform each [buyer] <u>consumer</u>, orally, at the time such
[buyer] <u>consumer</u> signs the contract or purchases, <u>leases or rents</u> the
<u>consumer</u> goods or <u>consumer</u> services, of such [buyer's] <u>consumer's</u>
right to cancel.

330 (6) Misrepresent in any manner the [buyer's] <u>consumer's</u> right to

331 cancel.

332 (7) Fail or refuse to honor any valid notice of cancellation by a [buyer] 333 consumer and within ten business days after the receipt of such notice, 334 to (A) refund all payments made under the contract or home solicitation 335 sale; (B) return any consumer goods or property traded in, in 336 substantially as good condition as when received by the seller; (C) cancel 337 and return any negotiable instrument executed by the [buyer] consumer 338 in connection with the contract or home solicitation sale and take any 339 action necessary or appropriate to terminate promptly any security 340 interest created in the transaction; and (D) cancel and return any 341 contract executed by the [buyer] consumer in connection with the 342 transaction.

(8) Negotiate, transfer, sell, or assign any note or other evidence of
indebtedness to a finance company or other third party prior to
midnight of the fifth business day following the date the contract was
signed or the <u>consumer</u> goods or <u>consumer</u> services purchased, leased
<u>or rented</u>.

(9) Fail, within ten business days of receipt of the [buyer's]
<u>consumer's</u> notice of cancellation, to notify such [buyer] <u>consumer</u>
whether the seller intends to repossess or to abandon any shipped or
delivered <u>consumer</u> goods.

Sec. 7. Section 42-136 of the general statutes is repealed and the following is substituted in lieu thereof (*Effective October 1, 2025*):

354 (a) Any note or other evidence of indebtedness given by a [buyer] 355 consumer in respect of a home solicitation sale shall be dated not earlier 356 than the date of the agreement or offer to purchase, lease or rent. Any 357 transfer of a note or other evidence of indebtedness bearing the 358 statement required by subsection (b) of this section shall be deemed an 359 assignment only and any right, title or interest which the transferee may 360 acquire thereby shall be subject to all claims and defenses of the [buyer] 361 <u>consumer</u> against the seller arising under the provisions of this chapter 362 and sections 2 to 5, inclusive, of this act.

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(b) Each note or other evidence of indebtedness given by a [buyer]
<u>consumer</u> in respect of a home solicitation sale shall bear on its face a
conspicuous statement as follows: THIS INSTRUMENT IS BASED
UPON A HOME SOLICITATION SALE, WHICH SALE IS SUBJECT TO
THE PROVISIONS OF THE HOME SOLICITATION SALES ACT. THIS
INSTRUMENT IS NOT NEGOTIABLE.

(c) Compliance with the requirements of this section shall be a condition precedent to any right of action by the seller or any transferee of an instrument bearing the statement required under subsection (b) of this section against the [buyer] <u>consumer</u> upon such instrument and shall be pleaded and proved by any person who may institute action or suit against a [buyer] <u>consumer</u> in respect thereof.

(d) A promissory note payable to order or bearer and otherwise
negotiable in form issued in violation of this section may be enforced as
a negotiable instrument by a holder in due course according to its terms.

Sec. 8. Section 42-137 of the general statutes is repealed and the following is substituted in lieu thereof (*Effective October 1, 2025*):

(a) In addition to any right otherwise to revoke an offer, the [buyer]
<u>consumer</u> may cancel a home solicitation sale until midnight of the third
business day after the day on which the [buyer] <u>consumer</u> signs an
agreement subject to the provisions of this chapter <u>and sections 2 to 5</u>,
<u>inclusive, of this act</u>.

(b) Cancellation shall occur when the [buyer] <u>consumer</u> gives written
notice of cancellation to the seller at the address specified for notice of
cancellation provided by the seller or when such written notice bearing
such address is deposited in a mail box.

(c) Notice of cancellation given by the [buyer] <u>consumer</u> shall be
effective if [it] <u>the notice</u> indicates the intention on the part of the [buyer]
<u>consumer</u> not to be bound by the home solicitation sale.

Sec. 9. Section 42-138 of the general statutes is repealed and the following is substituted in lieu thereof (*Effective October 1, 2025*): (a) Except as provided in this section, within ten business days after
a home solicitation sale has been cancelled the seller shall tender to the
[buyer] <u>consumer</u> any payments made by the [buyer] <u>consumer</u> and any
note or other evidence of indebtedness.

(b) If the down payment includes <u>consumer</u> goods traded in, the
<u>consumer</u> goods shall be tendered in substantially as good condition as
<u>such consumer goods were in</u> when <u>the consumer</u> received <u>such</u>
<u>consumer goods</u>. If the seller fails to tender the <u>consumer</u> goods as
provided by this section, the [buyer] <u>consumer</u> may elect to recover an
amount equal to the trade-in allowance stated in the agreement.

(c) Until the seller has complied with the obligations imposed by this
section, the [buyer] <u>consumer</u> may retain possession of <u>consumer</u> goods
delivered to [him] <u>the consumer</u> by the seller and has a lien on the
<u>consumer</u> goods for any recovery to which [he] <u>the consumer</u> is entitled.

408 Sec. 10. Section 42-139 of the general statutes is repealed and the 409 following is substituted in lieu thereof (*Effective October 1, 2025*):

410 (a) Except as provided in subsection (c) of section 42-138, as amended 411 by this act, [within] not later than twenty days after a home solicitation 412 sale has been cancelled, the [buyer] consumer, upon demand, shall 413 tender to the seller any <u>consumer</u> goods delivered by the seller pursuant 414 to the sale, lease or rental, but [he] the consumer is not obligated to 415 tender to the seller such consumer goods at any place other than [his] 416 the consumer's own address. If the seller fails to take possession of such 417 consumer goods within twenty days after cancellation, the consumer 418 goods shall become the property of the [buyer] consumer without 419 obligation to pay for [them] such consumer goods.

(b) The [buyer] <u>consumer</u> shall take reasonable care of the <u>consumer</u>
goods in [his] <u>the consumer's</u> possession both prior to cancellation and
during the twenty-day period following <u>cancellation</u>. During the
twenty-day period [after] <u>following</u> cancellation, except for the [buyer's]
<u>consumer's</u> duty of care, the <u>consumer</u> goods are at the seller's risk.

425 (c) If the seller has performed any <u>consumer</u> services pursuant to a 426 home solicitation sale prior to its cancellation, the seller is entitled to no 427 compensation. If the seller's <u>consumer</u> services result in the alteration of 428 <u>the consumer's</u> property_{λ} [of the buyer,] the seller shall restore the 429 <u>consumer's</u> property to substantially as good condition as [it] <u>such</u> 430 <u>property</u> was in at the time the <u>consumer</u> services were rendered.

431 Sec. 11. Section 42-140 of the general statutes is repealed and the 432 following is substituted in lieu thereof (*Effective October 1, 2025*):

433 No seller or seller's authorized sales representative in a home 434 solicitation sale shall offer to pay a commission or give a rebate or discount to the [buyer] consumer in consideration of the [buyer's] 435 436 consumer giving to the seller or the seller's authorized sales 437 representative the names of prospective purchasers, lessees or renters or 438 otherwise aiding the seller or the seller's authorized sales representative 439 in making a sale, lease or rental to another person, if the earning of the 440 commission, rebate or discount is contingent upon an event subsequent 441 to the time the [buyer] consumer agrees to [buy] purchase, lease or rent.

442 Sec. 12. Section 42-141 of the general statutes is repealed and the 443 following is substituted in lieu thereof (*Effective October 1, 2025*):

(a) Any person who violates any provision of this chapter <u>or sections</u>
<u>2 to 5, inclusive, of this act</u> shall be [guilty of a class C misdemeanor]
<u>liable for a civil penalty of not more than five hundred dollars per</u>
<u>violation</u>. Any sale, <u>lease or rental</u> made in respect to which a
commission, rebate or discount is offered in violation of the provisions
of this chapter <u>or sections 2 to 5, inclusive, of this act</u> shall be voidable
at the option of the [buyer] <u>consumer</u>.

(b) Violation of any of the provisions of [sections] section 42-135a, [or]
as amended by this act, sections 42-137 to 42-139, inclusive, as amended
by this act, or sections 2 to 5, inclusive, of this act, or failure to honor any
provisions of the notice of cancellation required by this chapter, shall
constitute an unfair or deceptive act or practice as defined by section 42110b.

457 Sec. 13. Subdivision (4) of section 42-481 of the general statutes is
458 repealed and the following is substituted in lieu thereof (*Effective October*459 1, 2025):

(4) "Sales representative" means a person who: (A) Establishes a
business relationship with a principal to solicit orders for products or
services, and (B) is compensated in whole, or in part, by commission.
"Sales representative" does not include an employee or a person who
places orders or purchases on the person's own account or for resale or
a seller, as defined in [subsection (c) of] section 42-134a, as amended by
this act; and

467 Sec. 14. (NEW) (*Effective October 1, 2025*) (a) As used in this section:

468 (1) "Consumer" means an individual seeking credit for personal,469 family or household purposes;

(2) "Payoff statement" means a statement of the amount of the unpaid
balance on a residential solar loan, including principal, interest and
other charges properly assessed pursuant to the residential solar loan
documentation and a statement of the interest, on a per diem basis, with
respect to the unpaid principal balance of the residential solar loan;

(3) "Person" means any individual, association, corporation, limitedliability company, partnership, trust or other legal entity;

477 (4) "Residential solar lease agreement" means any agreement
478 embodying the terms and conditions concerning the use of a residential
479 solar photovoltaic system;

(5) "Residential solar lender" means any person who, in the ordinarycourse of such person's business, extends a residential solar loan;

(6) "Residential solar lessor" means any person who, in the ordinary
course of such person's business, leases a residential solar photovoltaic
system to a consumer;

485 (7) "Residential solar loan" includes any line of credit or other

extension of credit extended to a consumer for the purpose of providing
financing to the consumer to purchase a residential solar photovoltaic
system;

(8) "Residential solar loan agreement" means an agreement, in the
form of a written contract, between a residential solar lender and a
consumer which sets forth the terms and conditions applicable to the
awarding of a residential solar loan;

(9) "Residential solar photovoltaic system" has the same meaning asprovided in section 16-245nn of the general statutes; and

(10) "Transfer documentation" means any documentation necessary
for a consumer to transfer the consumer's rights and obligations under
a residential solar lease agreement or a residential solar loan agreement
to another person in accordance with the terms of the residential solar
lease agreement or residential solar loan agreement.

500 (b) A residential solar lender or residential solar lessor shall provide 501 to a consumer any payoff statement or transfer documentation 502 requested by the consumer not later than seven days after the consumer 503 submits a written request to the residential solar lender or residential 504 solar lessor for such payoff statement or transfer documentation.

(c) Any residential solar lender or residential solar lessor that fails to
provide to a consumer a payoff statement or transfer documentation
within the seven-day period established in subsection (b) of this section
shall credit the consumer's account with such residential solar lender or
residential solar lessor in the amount of two hundred fifty dollars.

510 (d) The Commissioner of Consumer Protection may adopt 511 regulations, in accordance with chapter 54 of the general statutes, to 512 implement the provisions of this section.

This act shall take effect as follows and shall amend the following
sections:Section 1October 1, 202542-134a

Sec. 2	October 1, 2025	New section
Sec. 3	October 1, 2025	New section
Sec. 4	<i>October 1, 2025</i>	New section
Sec. 5	<i>October</i> 1, 2025	New section
Sec. 6	<i>October</i> 1, 2025	42-135a
Sec. 7	<i>October</i> 1, 2025	42-136
Sec. 8	<i>October</i> 1, 2025	42-137
Sec. 9	<i>October</i> 1, 2025	42-138
Sec. 10	<i>October</i> 1, 2025	42-139
Sec. 11	<i>October</i> 1, 2025	42-140
Sec. 12	<i>October</i> 1, 2025	42-141
Sec. 13	<i>October</i> 1, 2025	42-481(4)
Sec. 14	<i>October</i> 1, 2025	New section

Statement of Legislative Commissioners:

In Section 1(8)(B)(iii), "its <u>authorized</u>" was changed to "[its] <u>the seller's</u> <u>authorized</u>" for clarity.

GL Joint Favorable Subst. -LCO

The following Fiscal Impact Statement and Bill Analysis are prepared for the benefit of the members of the General Assembly, solely for purposes of information, summarization and explanation and do not represent the intent of the General Assembly or either chamber thereof for any purpose. In general, fiscal impacts are based upon a variety of informational sources, including the analyst's professional knowledge. Whenever applicable, agency data is consulted as part of the analysis, however final products do not necessarily reflect an assessment from any specific department.

OFA Fiscal Note

State Impact:

Agency Affected	Fund-Effect	FY 26 \$	FY 27 \$
Consumer Protection, Dept.	GF - Cost	281,000	343,000
State Comptroller - Fringe	GF - Cost	99,619	132,825
Benefits ¹			
Resources of the General Fund	GF - Potential	See Below	See Below
	Revenue Gain		
Judicial Dept. (Probation)	GF - Potential	Minimal	Minimal
	Savings		

Note: GF=General Fund

Municipal Impact: None

Explanation

The bill requires the Department of Consumer Protection (DCP) to create and maintain a no home solicitation sales listing of consumers and to enforce associated regulations and unfair trade practice violations resulting in the impact described below.

To meet the requirements of the bill DCP will need to hire four employees² for a salary and other expenses cost of \$281,000 in FY 26³ and \$343,000 in FY 27, along with associated fringe benefit costs of \$99,619 in FY 26 and \$132,825 in FY 27. The staff are needed to establish and maintain the no home solicitation sales listing, ensure compliance,

¹The fringe benefit costs for most state employees are budgeted centrally in accounts administered by the Comptroller. The estimated active employee fringe benefit cost associated with most personnel changes is 40.71% of payroll in FY 26.

²The new employees consist of a state program manager, staff attorney, special investigator, and a processing technician.

 $^{^{3}}$ FY 26 costs reflect nine months of expenditures due to the bills 10/1/25 effective date.

issue fines for violations, and perform unfair trade practice investigations.

These sections allow DCP to issue a fine of up to \$20,000 for violations resulting in a potential revenue gain to the state to the extent that violations occur.

The bill also eliminates the criminal penalty associated with the Home Solicitation Sales Act, which results in a potential savings to the Judicial Department for probation.⁴ On average, the marginal cost for supervision in the community is less than \$600⁵ each year for adults.

The Out Years

The annualized ongoing fiscal impact identified above would continue into the future subject to employee wage increases, the number of violations, and inflation.

⁴From FY 20 – FY 24, 7 charges were recorded under CGS § 42-141. ⁵Probation marginal savings is based on services provided by private providers and only includes costs that increase with each additional participant.

OLR Bill Analysis sHB 6052

AN ACT CONCERNING THE HOME SOLICITATION SALES ACT AND RESIDENTIAL SOLAR PHOTOVOLTAIC SYSTEMS.

SUMMARY

This bill prohibits individuals with certain disqualifying offense convictions from engaging in any in-person solicitations. It also requires the Department of Consumer Protection (DCP) to create and maintain a "no home solicitation sales" listing of consumers who do not wish to receive solicitations from sellers. Sellers who violate the listing are liable of up to \$20,000 per violation.

The bill also places additional requirements on home solicitation sellers, which include (1) monthly examining the "no home solicitation sales" listing, (2) notifying the municipality where the solicitation will occur at least 10 business days before soliciting, and (3) limiting when solar sellers may solicit sales for residential solar photovoltaic systems to the hours between 9:00 a.m. and 7:00 p.m.

The bill lowers the penalties for Home Solicitation Sales Act (see BACKGROUND) violations from a class C misdemeanor, which is punishable by up to three months imprisonment, up to a \$500 fine, or both, to a civil penalty of up to \$500 per violation.

The bill also requires a residential solar lender or lessor to give a consumer any payoff statement or transfer documentation the consumer requests within seven days after the request.

Finally, the bill makes numerous technical and conforming changes, including changing certain terms like "buyer" to "consumer" and conforming the statute to its definitions by changing good or service to "consumer good" and "consumer services."

EFFECTIVE DATE: October 1, 2025

§§ 1 & 2 — DISQUALIFYING OFFENSES

The bill prohibits anyone convicted of, pleading guilty or nolo contendere (no contest) to, or found not guilty by reason of mental disease or defect for, a disqualifying offense (or one similar in another state) from engaging in in-person home solicitation sales.

Under the bill, a "disqualifying offense" is:

- 1. any felony that involves the use, attempted use, or threatened use of physical force against another person or results in another person's serious physical injury or death;
- 2. any offense that requires a person to register with the emergency services and public protection commissioner;
- 3. robbery, home invasion, or burglary;
- 4. conspiracy or criminal attempt, if the offense that is attempted or is an object of the conspiracy, constitutes a robbery, home invasion, or burglary or felony as described above; and
- 5. any offense under federal law or in another state that has elements that are substantially similar to the offenses described above.

A disqualifying offense does not include any offense that has been pardoned or something equivalent under federal law or in another state.

A "home solicitation sale" is a sale, lease, or rental of consumer goods or services in which the seller or his representative personally solicits the sale (even at the consumer's invitation) at any place other than the seller's place of business.

§ 5 — NO HOME SOLICITATION SALES LIST

The bill requires DCP to establish and maintain a "no home solicitation sales" listing of consumers who do not want to receive home

solicitations. DCP must notify consumers about the list and any consumer that wants to be included must notify the department by calling a toll-free number or in any other way and at any time the DCP commissioner sets. A consumer may ask to be removed from the list at any time, upon written request. DCP must update the listing at least quarterly and make it available, upon request, to sellers and their authorized sales representatives and any other individuals.

The bill requires sellers or their authorized sales representatives, when engaging in home solicitation sales, to disclose within 10 seconds after the solicitation begins, (1) their identity, (2) the solicitation's purpose, and (3) the identity of any other person with them while making the solicitation. They must also ask the consumer whether he or she wishes to continue with the solicitation, end the solicitation, or be removed from the seller's or authorized sales representative's list.

Seller Requirements to End Solicitations

The bill requires sellers or their authorized sales representatives to end a home solicitation sale within 10 seconds after the consumer states or indicates that he or she wishes to end it. If a consumer informs them at any point during a solicitation that the consumer does not want to receive future solicitations or wants to be removed from the seller's or sales representative's list, they must:

- 1. inform the consumer that the consumer's contact information will be removed from the list;
- 2. end the solicitation within 10 seconds after the request;
- 3. stop soliciting the consumer for home solicitation sales in the future; and
- 4. not give or sell the consumer's name, address, or other personally identifying information to any other person, or receive anything of value from another person for the information.

Regulations

The bill allows the DCP commissioner to adopt regulations to carry out these provisions. The regulations may include provisions governing the availability and distribution of the listing and notice requirements for consumers wishing to be included on the list.

Penalties

In addition to the Home Solicitation Sales Act penalties, under the bill, sellers or their authorized sales representatives who violate the no home solicitation sales listing provisions must be fined up to \$20,000 per violation.

§§ 3 & 4 — SELLER REQUIREMENTS

The bill places additional requirements on home solicitation sellers, which the bill specifies includes a solar seller (see below).

Under the bill, each seller must:

- 1. examine the "no home solicitation sales" listing monthly to ensure that the seller and his or her authorized sales representatives do not solicit any consumer on the listing;
- establish guidelines that (a) the seller and sales representatives must follow while engaging in home solicitation sales and (b) disclose how consumers may identify the seller's authorized sales representatives; and
- 3. post these guidelines in a prominent and publicly accessible location on the seller's website.

Within 10 business days before the seller or his or her authorized sales representatives engage in home solicitation sales, the seller must also send a written notice by certified or registered mail to each municipality's chief executive officer and chief law enforcement officer where the seller or authorized sales representatives intend to solicit.

The written notice must disclose:

1. that the seller or authorized sales representatives intend to solicit

in the municipality,

- 2. the timeframe they intend to solicit in the municipality, and
- 3. any other information that DCP commissioner deems relevant.

As under existing law for these sales, a "business day" is any calendar day except Sunday or any of the following business holidays: New Year's Day, Washington's Birthday, Memorial Day, Independence Day, Labor Day, Columbus Day, Veterans' Day, Thanksgiving Day, and Christmas Day.

Solar Sellers

In addition, the bill requires solar sellers to develop a brochure for consumers with any information that the DCP commissioner deems relevant. They must also ensure that solar sellers and their authorized sales representatives:

- do not engage in any home solicitation sales of a residential solar photovoltaic system outside of the hours allowed under the bill (see below) or a more restrictive municipal ordinance;
- 2. give a copy of the brochure to the consumer at the beginning of a home solicitation sale of a residential solar photovoltaic system; and
- 3. carry a current and valid photo identification card while they are soliciting to sell residential solar photovoltaic systems.

The photo identification card must include (1) the solar seller's name and, for an authorized sales representative, the authorized sales representative's name; (2) a photograph of the solar seller or authorized sales representative, as applicable; and (3) any other information the DCP commissioner deems relevant for identification purposes.

Under existing law, a "residential solar photovoltaic system" is equipment and devices that primarily collect solar energy and generate electricity by photovoltaic effect, have a nameplate capacity rating of 12 kilowatts or less, are installed on the roof of a single-family home, and conform to the State Building Code.

The bill prohibits solar sellers or their authorized sales representatives from engaging in home solicitation sales for residential solar photovoltaic systems outside the hours of 9:00 a.m. and 7:00 p.m. Eastern Time, unless a more restrictive municipal ordinance limits the hours.

§ 11 — AUTHORIZED SALES REPRESENTATIVE

The bill incorporates a seller's authorized sales representative in the provision in current law that prohibits home solicitation sellers from offering to pay commission or give a rebate or discount to a consumer in return for the names of prospective consumers or other types of assistance, if these actions are contingent on the consumer's purchase, lease, or rent.

§ 14 — RESIDENTIAL SOLAR

The bill requires a residential solar lender or lessor to give a consumer any payoff statement or transfer documentation the consumer requests within seven days after submitting a written request. A residential solar lender or lessor that fails to provide the statement or documentation within the seven-day period must credit the consumer's account with \$250.

Under the bill, "payoff statement" is a statement of the unpaid balance amount on a residential solar loan, including principal, interest and other properly assessed charges. "Transfer documentation" is the necessary documentation for a consumer to transfer the consumer's rights and obligations under a residential solar lease or loan agreement to another person under the agreement's terms.

The bill allows the DCP commissioner to adopt regulations on this provision.

BACKGROUND

Home Solicitation Sales Act

With several exceptions (e.g., emergency repairs), the Home Solicitation Sales Act gives a consumer the right to cancel a home solicitation sale until midnight of the third business day following the transaction. It also requires certain terms to be in the contract, such as payments must be returned within 10 business days after the seller receives the cancellation notice (CGS § 42-134 et seq.).

Related Bill

sSB 1357, favorably reported by the General Law Committee, makes minor changes to home solicitation sale cancellation provisions and disclosures, including increasing the required font size and adding a disclosure for electronic deliveries.

COMMITTEE ACTION

General Law Committee

Joint Favorable Yea 18 Nay 3 (03/21/2025)