House of Representatives



General Assembly

File No. 239

January Session, 2025

Substitute House Bill No. 7027

House of Representatives, March 25, 2025

The Committee on Housing reported through REP. FELIPE of the 130th Dist., Chairperson of the Committee on the part of the House, that the substitute bill ought to pass.

AN ACT PERMITTING THE USE OF CONDOMINIUM DEPOSITS FOR CONSTRUCTION AND DEVELOPMENT.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

- Section 1. Section 47-271 of the general statutes is repealed and the
 following is substituted in lieu thereof (*Effective July 1, 2025*):
- (a) As used in this section, "actual costs" includes, but is not limited
 to, expenditures for demolition, site clearing, permit fees, impact fees,
 architectural, engineering and surveying fees, construction,
 development, and design costs of furnishing and equipping the
 condominium property, but excluding sale and marketing costs.
- 8 [(a)] (b) Any deposit made in connection with the purchase or 9 reservation of a unit from a person required to deliver a public offering 10 statement pursuant to subsection (c) of section 47-263 shall be placed in 11 escrow and held either in this state or in the state where the unit is 12 located in an account designated solely for that purpose by a licensed 13 title insurance company, an attorney, a licensed real estate broker, an

independent bonded escrow company or an institution whose accounts
are insured by a governmental agency or instrumentality until (1)
delivered to the declarant at closing; (2) delivered to the declarant
because of the purchaser's default under a contract to purchase the unit;
[or] (3) refunded to the purchaser; [.] or (4) used for the construction of
improvements, in accordance with subsection (d) of this section.

(c) Any deposit or other payment made prior to the closing for units
 for which building permits have been issued after June 1, 2025, and with
 respect to common elements of the condominium within which such
 units are situated, related to the initial bona fide sale of each residential
 condominium unit for residential occupancy by the purchaser, any
 member of the purchaser's family or any employee of the purchaser,
 shall be held in escrow.

27 (d) If the contract for the sale of the condominium unit so provides and the purchaser under the purchase contract represents in the 28 29 purchase contract that such purchaser is an accredited investor as 30 defined in 17 CFR 230.501 et seq., as amended from time to time, at the 31 time the purchaser enters into the contract, the declarant may withdraw 32 escrow funds in excess of one per cent of the purchase price from the 33 escrow account required under subsection (b) of this section when the 34 construction of improvements has commenced. The declarant may 35 withdraw such funds from the escrow account as described in this section for the actual costs incurred by the declarant after termination of 36 37 the cancellation period, as set forth in section 47-269, for the construction, development and design of the condominium property in 38 39 which the unit to be sold is located. No part of such funds may be used 40 for salaries, commissions, expenses, real estate licensees or advertising 41 purposes. 42 (e) A purchase agreement which permits the use of the earnest money

43 deposit in accordance with the provisions of this section shall include
44 the following legend conspicuously printed or stamped in bold type on
45 the first page of the purchase agreement and immediately above the
46 place for the signature of the purchaser: "ANY PAYMENT IN EXCESS

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47	OF ONE (1%) PER CENT TOWARDS THE PURCHASE PRICE MADE
48	TO THE DECLARANT PRIOR TO CLOSING PURSUANT TO THE
49	PURCHASE AGREEMENT MAY BE USED FOR ACTUAL COSTS OF
50	CONSTRUCTION, DEVELOPMENT, AND DESIGN, AS DEFINED IN
51	C.G.S. 47-271."

52 [(b)] (f) If such deposit is made in connection with the purchase or 53 reservation of a unit to be occupied by the purchaser and is placed in an 54 interest-bearing escrow account other than an account established and 55 maintained pursuant to section 51-81c, any interest which accrues 56 thereon from the date of such deposit until its disposition pursuant to 57 subdivision (1), (2), [or] (3) or (4) of subsection [(a)] (b) of this section 58 shall be distributed as follows: (1) If such deposit is delivered to the 59 declarant at closing or refunded to the purchaser, such interest shall be 60 divided equally between the purchaser and the declarant; and (2) if such 61 deposit is delivered to the declarant because of the purchaser's default 62 under a contract to purchase the unit, such interest shall be paid to the 63 declarant.

64 [(c)] (g) Any person who procures the wrongful release of any escrow 65 funds to the declarant or to a third party, with intent to defraud the 66 purchaser, shall be guilty of embezzlement and on conviction shall be 67 punished in the manner provided by law.

68 Sec. 2. Subdivision (13) of subsection (a) of section 47-264 of the 69 general statutes is repealed and the following is substituted in lieu 70 thereof (*Effective July 1, 2025*):

(13) A statement that any deposit made in connection with the purchase of a unit will be (<u>A</u>) held in an escrow account until closing and will be returned to the purchaser if the purchaser cancels the contract pursuant to section 47-269, together with the name and address of the escrow agent, or (<u>B</u>) withdrawn and used for authorized purposes pursuant to section 47-271, as amended by this act; This act shall take effect as follows and shall amend the following sections:

Section 1	July 1, 2025	47-271
Sec. 2	July 1, 2025	47-264(a)(13)

Statement of Legislative Commissioners:

In Section 1(b), "(c)" was changed to "(d)" for accuracy, in Sections 1(c), and (e), references to "<u>buyer</u>" were changed to "<u>purchaser</u>" for consistency and in Section 1(d) "<u>seller</u>" was changed to "<u>declarant</u>" for consistency.

HSG Joint Favorable Subst. -LCO

The following Fiscal Impact Statement and Bill Analysis are prepared for the benefit of the members of the General Assembly, solely for purposes of information, summarization and explanation and do not represent the intent of the General Assembly or either chamber thereof for any purpose. In general, fiscal impacts are based upon a variety of informational sources, including the analyst's professional knowledge. Whenever applicable, agency data is consulted as part of the analysis, however final products do not necessarily reflect an assessment from any specific department.

OFA Fiscal Note

State Impact: None

Municipal Impact: None

Explanation

The bill, which allows condominium deposits to be used for construction and development, is not anticipated to result in a fiscal impact to the state or to municipalities as the provisions of the bill only concern private parties.

The Out Years

State Impact: None Municipal Impact: None

OLR Bill Analysis

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AN ACT PERMITTING THE USE OF CONDOMINIUM DEPOSITS FOR CONSTRUCTION AND DEVELOPMENT.

SUMMARY

Under certain conditions, this bill allows residential condominium developers ("declarants") to use a purchaser's deposit for actual construction costs, rather than keeping the funds in escrow.

Existing law requires certain deposits toward the purchase or reservation of a condominium (or other common interest community) unit to be placed in escrow. This applies if the seller is someone, such as the declarant, required to deliver a public offering statement before offering units to the public.

Current law requires these deposits to be kept in escrow until delivered to the declarant (at closing or due to the purchaser's default) or refunded to the purchaser. The bill provides an additional option by allowing the deposit to be used for construction costs. Specifically, it allows the declarant, under certain conditions, to withdraw funds from the escrow account, in excess of 1% of the purchase price, for the actual costs (see below) of the condominium's construction, development, and design.

The bill allows this if the (1) sale contract provides for it and (2) purchaser represents in the contract that the purchaser is an accredited investor as defined in federal securities regulations (see BACKGROUND). If the bill's criteria are met, the declarant may withdraw funds from escrow as described above when construction has begun, for eligible costs incurred after the end of the purchaser's 15-day right to cancel the contract.

Under the bill, if the purchase agreement allows the deposit's use for this purpose, it must include the following statement, in bold type, on the first page and immediately above the space for the purchaser's signature:

"ANY PAYMENT IN EXCESS OF ONE (1%) PER CENT TOWARDS THE PURCHASE PRICE MADE TO THE DECLARANT PRIOR TO CLOSING PURSUANT TO THE PURCHASE AGREEMENT MAY BE USED FOR ACTUAL COSTS OF CONSTRUCTION, DEVELOPMENT, AND DESIGN, AS DEFINED IN C.G.S. 47-271."

The bill defines "actual costs" for this purpose to include demolition costs; site clearing; permit or impact fees; architectural, engineering, and surveying fees; and construction, development, and design costs of furnishing and equipping the property. Sales and marketing costs are excluded. The bill also prohibits the withdrawn funds from being used for salaries, commissions, expenses, real estate licenses, or advertising purposes.

The bill makes a conforming change by requiring the public offering statement to indicate that a deposit on a unit may be withdrawn and used for the above purposes rather than kept in escrow.

The bill also specifically requires any deposits or other payments made before the closing on the initial sale of a residential condominium unit, and for related common elements, to be held in escrow. This applies to units with building permits issued after June 1, 2025, to be occupied by the purchaser or his or her family member or employee. (It is unclear how this requirement aligns with the bill's provisions on withdrawing escrow funds for construction costs.)

The bill's provisions apply to condominiums governed by the state's Common Interest Ownership Act (see BACKGROUND).

EFFECTIVE DATE: July 1, 2025

BACKGROUND

Accredited Investors

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Under federal Securities and Exchange Commission regulations, "accredited investors" are those qualified to buy and sell unregistered securities. This generally includes, among others, certain banks; securities brokers or dealers; insurance, investment, or business development companies; and individuals with a net worth or income exceeding certain thresholds (e.g., an individual income over \$200,000) or who hold certain professional credentials (e.g., investment professionals) (17 C.F.R. § 230.501(a)).

Common Interest Ownership Act (CIOA)

CIOA governs condominiums and other common interest communities formed in Connecticut on and after January 1, 1984 (CGS § 47-200 et seq.). Certain CIOA provisions also apply to common interest communities created in Connecticut before January 1, 1984, but do not invalidate existing provisions of the communities' governing instruments. Common interest communities created before that date can amend their governing instruments to conform to portions of CIOA that do not automatically apply (CGS §§ 47-214, -216 & -218).

COMMITTEE ACTION

Housing Committee

Joint Favorable Yea 17 Nay 1 (03/06/2025)