OFFICE OF FISCAL ANALYSIS

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sHB-6052

AN ACT CONCERNING THE HOME SOLICITATION SALES ACT
AND RESIDENTIAL SOLAR PHOTOVOLTAIC SYSTEMS.

OFA Fiscal Note

State Impact:

Agency Affected	Fund-Effect	FY 26 \$	FY 27 \$
Consumer Protection, Dept.	GF - Cost	281,000	343,000
State Comptroller - Fringe	GF - Cost	99,619	132,825
Benefits ¹			
Resources of the General Fund	GF - Potential	See Below	See Below
	Revenue Gain		
Judicial Dept. (Probation)	GF - Potential	Minimal	Minimal
	Savings		

Note: GF=General Fund

Municipal Impact: None

Explanation

The bill requires the Department of Consumer Protection (DCP) to create and maintain a no home solicitation sales listing of consumers and to enforce associated regulations and unfair trade practice violations resulting in the impact described below.

To meet the requirements of the bill DCP will need to hire four employees² for a salary and other expenses cost of \$281,000 in FY 26³ and \$343,000 in FY 27, along with associated fringe benefit costs of

¹The fringe benefit costs for most state employees are budgeted centrally in accounts administered by the Comptroller. The estimated active employee fringe benefit cost associated with most personnel changes is 40.71% of payroll in FY 26.

²The new employees consist of a state program manager, staff attorney, special investigator, and a processing technician.

 $^{^{3}}$ FY 26 costs reflect nine months of expenditures due to the bills 10/1/25 effective date.

\$99,619 in FY 26 and \$132,825 in FY 27. The staff are needed to establish and maintain the no home solicitation sales listing, ensure compliance, issue fines for violations, and perform unfair trade practice investigations.

These sections allow DCP to issue a fine of up to \$20,000 for violations resulting in a potential revenue gain to the state to the extent that violations occur.

The bill also eliminates the criminal penalty associated with the Home Solicitation Sales Act, which results in a potential savings to the Judicial Department for probation.⁴ On average, the marginal cost for supervision in the community is less than \$600⁵ each year for adults.

The Out Years

The annualized ongoing fiscal impact identified above would continue into the future subject to employee wage increases, the number of violations, and inflation.

⁴From FY 20 – FY 24, 7 charges were recorded under CGS § 42-141.

⁵Probation marginal savings is based on services provided by private providers and only includes costs that increase with each additional participant.