

General Assembly

January Session, 2025

## Committee Bill No. 5560

LCO No. **5281** 

Referred to Committee on GENERAL LAW

Introduced by: (GL)

## AN ACT PROHIBITING CERTAIN CONDUCT CONCERNING REVIEWS OF BUSINESSES, CONSUMER GOODS AND CONSUMER SERVICES.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

- Section 1. (NEW) (*Effective October 1, 2025*) For the purposes of this
   section and sections 2 to 6, inclusive, of this act:
- 3 (1) "Business" means a person who offers or sells a consumer good or
  4 consumer service to a consumer;

5 (2) "Celebrity testimonial" (A) means an advertising or promotional 6 message that consumers are likely to believe reflects the opinions, 7 beliefs or experiences of a well-known individual who has purchased, 8 used or otherwise had experience with a business, consumer good or 9 consumer service, and (B) includes, but is not limited to, (i) an oral 10 statement or demonstration by, or purportedly by, a well-known 11 individual, or (ii) a depiction of the name, signature, likeness or other 12 identifying personal characteristics of a well-known individual;

(3) "Consumer" means an individual who is physically present in this
state and a prospective purchaser or user of consumer goods or
consumer services;

16 (4) "Consumer good" means an article that is purchased or used17 primarily for personal, family or household purposes;

18 (5) "Consumer review" (A) means an individual's or purported 19 individual's evaluation of a business, consumer good or consumer 20 service that is (i) submitted by the individual or purported individual, 21 and (ii) published on an Internet web site or online technology platform 22 that is dedicated, in whole or in part, to receiving and publishing such 23 evaluations, and (B) includes, but is not limited to, an individual's or 24 purported individual's rating of a business, consumer good or consumer 25 service regardless of whether such rating includes any text or narrative;

26 (6) "Consumer service" means a service that is purchased or used27 primarily for personal, family or household purposes;

(7) "Consumer testimonial" (A) means an advertising or promotional
message that consumers are likely to believe reflects the opinions,
beliefs or experiences of an individual who has purchased, used or
otherwise had experience with a business, consumer good or consumer
service, and (B) includes, but is not limited to, an oral statement or
demonstration by, or a depiction of the name, signature, likeness or
other identifying personal characteristics of, an individual;

35 (8) "Immediate relative" means an individual's spouse, parent, child36 or sibling;

(9) "Indicator of social media influence" (A) means a metric that is
used by the public to assess an individual's influence on a social media
platform, and (B) includes, but is not limited to, metrics concerning an
individual's followers, friends, connections, subscribers, views, plays,
likes, saves, shares, reposts or comments on a social media platform;

42 (10) "Manager" means an employee of a business who (A) supervises
43 other employees or agents of the business, and (B) holds the title
44 "manager" or otherwise serves in a managerial role;

45 (11) "Officer" includes an owner, an executive or a managing member

46 of a business;

47 (12) "Person" means an individual, association, corporation, limited48 liability company, partnership, trust or other legal entity;

(13) "Purchase" means to provide anything of value, including, but
not limited to, any money, gift certificate, consumer good, consumer
service, discount, coupon, contest entry, consumer review, consumer
testimonial or celebrity testimonial, in exchange for anything else of
value;

54 (14) "Reviewer" means the individual who writes, or purportedly
55 writes, a consumer review;

56 (15) "Social media platform" means a public or semi-public Internet-57 based service or application that (A) is used by a consumer, (B) is 58 primarily intended to connect users of, and allow users to socially 59 interact within, such service or application, and (C) enables a user to (i) 60 construct a public or semi-public profile for the purposes of signing into 61 and using such service or application, (ii) populate a public list of other 62 users with whom the user shares a social connection within such service 63 or application, and (iii) create or post content that is viewable by other 64 users, including, but not limited to, on message boards, in chat rooms, 65 or through a landing page or main feed that presents the user with 66 content generated by other users; and

67 (16) "Testimonialist" means the individual who gives, or purportedly68 gives, a consumer testimonial or celebrity testimonial.

69 Sec. 2. (NEW) (*Effective October 1, 2025*) (a) It shall be an unfair or 70 deceptive trade practice under subsection (a) of section 42-110b of the 71 general statutes for a business to:

(1) Write, give or sell a consumer review, consumer testimonial or
celebrity testimonial that materially misrepresents, expressly or
implicitly, (A) that the reviewer or testimonialist who purportedly
wrote or gave the consumer review, consumer testimonial or celebrity

testimonial exists, (B) that the reviewer or testimonialist purchased, used or otherwise had experience with the business, consumer good or consumer service that is the subject of the consumer review, consumer testimonial or celebrity testimonial, or (C) the reviewer's or testimonialist's experience with the business, consumer good or consumer service that is the subject of the consumer review, consumer testimonial or celebrity testimonial;

83 (2) Except as provided in subdivision (1) of subsection (b) of this 84 section, purchase a consumer review, or disseminate or cause the 85 dissemination of a consumer testimonial or celebrity testimonial, if (A) 86 the consumer review, consumer testimonial or celebrity testimonial 87 concerns the business or any consumer good or consumer service sold 88 by the business, and (B) the business knows, or reasonably should 89 know, that the consumer review, consumer testimonial or celebrity 90 testimonial materially misrepresents, expressly or implicitly, (i) that the 91 reviewer or testimonialist who purportedly wrote or gave the consumer 92 review, consumer testimonial or celebrity testimonial exists, (ii) that the 93 reviewer or testimonialist used, or otherwise had experience with, the 94 business, consumer good or consumer service that is the subject of the 95 consumer review, consumer testimonial or celebrity testimonial, or (iii) 96 the reviewer's or testimonialist's experience with the business, 97 consumer good or consumer service that is the subject of the consumer 98 review, consumer testimonial or celebrity testimonial;

99 (3) Except as provided in subdivision (1) of subsection (b) of this 100 section, procure a consumer review from an officer, manager, employee 101 or agent of the business, or from an immediate relative of an officer, 102 manager, employee or agent of the business, for the purpose of 103 publishing the consumer review on a third party's Internet web site or 104 online technology platform if (A) the consumer review concerns the 105 business or any consumer good or consumer service sold by the 106 business, and (B) the business knows, or reasonably should know, that 107 the consumer review materially misrepresents, expressly or implicitly, 108 (i) that the reviewer used, or otherwise had experience with, the

business, consumer good or consumer service that is the subject of the
consumer review, or (ii) the reviewer's experience with the business,
consumer good or consumer service that is the subject of the consumer
review;

(4) Provide any compensation or other incentive to an individual in
exchange for, or that is explicitly or implicitly conditioned on, the
individual writing a consumer review that expresses a particular
sentiment, whether positive or negative, regarding the business,
consumer good or consumer service that is the subject of the consumer
review;

119 (5) Except as provided in subdivision (1) of subsection (b) of this 120 section, disseminate, or cause the dissemination of, a consumer 121 testimonial if (A) the business knows, or reasonably should know, that 122 the consumer testimonial is given by an officer, manager, employee or 123 agent of the business, and (B) the consumer testimonial (i) concerns the 124 business or any consumer good or consumer service sold by the 125 business, and (ii) does not clearly and conspicuously disclose, in 126 accordance with the provisions of section 5 of this act, the 127 testimonialist's material relationship to the business, unless such 128 material relationship is otherwise clear to the audience for the consumer 129 testimonial;

(6) Materially misrepresent, explicitly or implicitly, that an Internet
web site, online technology platform or person that the business owns,
operates or controls provides independent reviews or opinions, other
than consumer reviews, about a category of businesses, consumer goods
or consumer services that includes the business or a consumer good or
consumer service sold by the business; or

(7) Except as provided in subdivision (2) of subsection (b) of this section, materially misrepresent, explicitly or implicitly, that the consumer reviews of one or more of the consumer goods or consumer services sold by the business and displayed on any portion of the business's Internet web site or online technology platform that is dedicated, in whole or in part, to receiving and displaying consumer reviews represents all or most of the consumer reviews that have been submitted to such Internet web site or online technology platform if any consumer review that has been submitted to such Internet web site or online technology platform has been suppressed, or is not displayed, based upon any rating or negative sentiment expressed in such consumer review.

148 (b) (1) The provisions of subdivisions (2), (3) and (5) of subsection (a) 149 of this section shall not be construed to apply to (A) consumer reviews 150 or consumer testimonials that are written or given in response to a 151 generalized solicitation made by a business to the purchasers of a 152 consumer good or consumer service sold by the business for consumer 153 reviews or consumer testimonials regarding the purchasers' experience 154 with the business, consumer good or consumer service, or (B) consumer 155 reviews or consumer testimonials that appear on an Internet web site or 156 online technology platform exclusively because a business provides the 157 technological means by which an Internet web site or online technology 158 platform enables consumers to submit, view and hear the consumer 159 reviews or consumer testimonials;

160 (2) The provisions of subdivision (7) of subsection (a) of this section 161 shall not be construed to prohibit a business from suppressing or 162 refusing to display a consumer review if the suppression or refusal is 163 based on criteria that apply regardless of the rating or sentiment 164 expressed in the consumer review, including, but not limited to, in 165 circumstances in which (A) a consumer review is wholly unrelated to 166 the consumer goods or consumer services offered on the business's 167 Internet web site or online technology platform, (B) a consumer review 168 contains (i) any trade secret or other privileged or confidential 169 commercial or financial information, (ii) any defamatory, harassing, 170 abusive, obscene, vulgar or sexually explicit content, (iii) any personal 171 information concerning, or likeness of, an individual, (iv) any content 172 that is discriminatory with respect to race, gender, sexuality, ethnicity or any other intrinsic characteristic, or (v) any content that is clearly false 173

174 or misleading, or (C) the business reasonably believes the consumer 175 review was generated by (i) a software program that carries out 176 automated tasks on the Internet web site or online technology platform, 177 or (ii) an account on the Internet web site or online technology platform 178 that (I) falsely purports to be an individual's account and is not 179 associated with the individual, (II) was created by using an individual's 180 personal information without the individual's consent, (III) was 181 unlawfully seized from an individual, or (IV) otherwise inaccurately 182 reflects an individual's activities, opinions, findings or experiences.

Sec. 3. (NEW) (*Effective October 1, 2025*) (a) It shall be an unfair or
deceptive trade practice under subsection (a) of section 42-110b of the
general statutes for an officer or manager of a business to:

186 (1) Write or give a consumer review or consumer testimonial 187 concerning the business, or a consumer good or consumer service sold 188 by the business, unless (A) the consumer review or consumer 189 testimonial clearly and conspicuously discloses, in accordance with the 190 provisions of section 5 of this act, the officer's or manager's material 191 relationship to the business, or (B) in the case of a consumer testimonial, 192 the relationship is otherwise clear to the audience for the consumer 193 testimonial: or

194 (2) Solicit or demand a consumer review concerning the business, or 195 a consumer good or consumer service sold by the business, from an 196 employee or agent of the business, or from an immediate relative of the 197 officer, manager or an employee or agent of the business, if (A) the 198 solicitation or demand causes the employee, agent or immediate relative 199 to write a consumer review that does not clearly and conspicuously 200 disclose the reviewer's material relationship to the business, officer, 201 manager or employee in accordance with the provisions of section 5 of 202 this act, and (B) the officer or manager (i) encouraged the reviewer not 203 to make the disclosure required under subparagraph (A) of this 204 subdivision, (ii) did not instruct the reviewer to make the disclosure 205 required under subparagraph (A) of this subdivision, or (iii) (I) knew,

or reasonably should have known, that such consumer review was
published without the disclosure required under subparagraph (A) of
this subdivision, and (II) failed to take any remedial action in response
to publication of such consumer review.

(b) The provisions of subdivision (2) of subsection (a) of this section shall not be construed to apply to consumer reviews that are written in response to a generalized solicitation made by a business to the purchasers of a consumer good or consumer service sold by the business for consumer reviews regarding the purchasers' experience with the business, consumer good or consumer service.

Sec. 4. (NEW) (*Effective October 1, 2025*) It shall be an unfair or deceptive trade practice under subsection (a) of section 42-110b of the general statutes for a person to:

219 (1) As part of an effort to prevent any person from publishing a 220 consumer review or any portion of a consumer review, or to cause any 221 person to unpublish a consumer review or any portion of a consumer 222 review, (A) make any legal claim, defense or other contention that is (i) 223 not founded in existing law, or (ii) based on any factual assertion that is 224 unsupported by evidence or is unlikely to be supported by evidence 225 after a reasonable opportunity for investigation or discovery, (B) make 226 any physical threat or use any other form of intimidation, or (C) make 227 any publicly accessible and false accusation (i) with the knowledge that 228 such accusation is false, or (ii) with reckless disregard as to the truth or 229 falsity of such accusation;

230 (2) Purchase or otherwise procure any indicator of social media 231 influence that (A) such person knows, or reasonably should know, was 232 generated by (i) a software program that carries out automated tasks on 233 a social media platform, or (ii) an account on a social media platform 234 that (I) falsely purports to be an individual's account and is not 235 associated with the individual, (II) was created by using an individual's 236 personal information without the individual's consent, (III) was 237 unlawfully seized from an individual, or (IV) otherwise inaccurately

238 reflects an individual's activities, opinions, findings or experiences, and

239 (B) materially misrepresents an individual's influence or importance on

a social media platform for a commercial purpose; or

(3) Distribute or sell any indicator of social media influence described
in subparagraph (A) of subdivision (2) of this section that (A) such
person knows, or reasonably should know, is an indicator of social
media influence described in said subparagraph (A) of subdivision (2)
of this section, and (B) can be used by any other person to materially
misrepresent an individual's influence or importance on a social media
platform for a commercial purpose.

Sec. 5. (NEW) (*Effective October 1, 2025*) (a) For the purposes of subdivision (5) of subsection (a) of section 2 of this act and subsection (a) of section 3 of this act, a disclosure shall be deemed to be clear and conspicuous if the disclosure is easily noticeable and understandable by an ordinary consumer because such disclosure:

(1) Is made in the same medium through which the representation
necessitating such disclosure is made, if such representation is made in
an exclusively visual medium or an exclusively audible medium;

(2) Is made at least in the same medium through which the
representation necessitating such disclosure is made, if such
representation is made in a visual and audible medium, including, but
not limited to, a television advertisement;

(3) Is made in a manner that renders such disclosure easily noticeable,
readable and understandable by ordinary consumers, and distinguishes
such disclosure from any accompanying text or other visual element,
due to the size, contrast, location, duration or other characteristics of
such disclosure, if such disclosure is made in a visual medium;

(4) Is made in a volume, speed and cadence that is sufficient for
ordinary consumers to easily hear and understand such disclosure, if
such disclosure is made in an audible medium, including, but not

268 limited to, the audible element of a telephone communication or269 streaming video;

(5) Is made in a manner that is unavoidable by ordinary consumers
and does not require an ordinary consumer to take any action,
including, but not limited to, clicking a hyperlink or hovering over an
icon, to receive such disclosure, if such disclosure is made in an
interactive medium such as an Internet web site, online technology
platform or social media platform;

(6) Uses diction and syntax that is understandable by ordinaryconsumers;

(7) Appears in each language in which such disclosure is required toappear under any other applicable law;

(8) Satisfies all requirements established in this subsection for eachmedium through which such disclosure is received; and

(9) Is not contradicted or mitigated by, or inconsistent with, the othercontents of the medium in which such disclosure is made.

(b) For the purposes of subsection (a) of this section, the members of a group, including, but not limited to, individuals who are younger than eighteen years of age, individuals who are older than sixty-five years of age or individuals who have been diagnosed with a terminal illness, as defined in section 20-14q of the general statutes, shall be deemed to be ordinary consumers for any representation or sales practice that is specifically directed at such group.

Sec. 6. (NEW) (*Effective October 1, 2025*) The Commissioner of Consumer Protection may adopt regulations, in accordance with the provisions of chapter 54 of the general statutes, to implement the provisions of sections 1 to 5, inclusive, of this act.

This act shall take effect as follows and shall amend the following sections:		
Section 1	October 1, 2025	New section
Sec. 2	<i>October 1, 2025</i>	New section
Sec. 3	<i>October 1, 2025</i>	New section
Sec. 4	<i>October 1, 2025</i>	New section
Sec. 5	<i>October 1, 2025</i>	New section
Sec. 6	October 1, 2025	New section

## Statement of Purpose:

To prohibit certain conduct concerning reviews of businesses, consumer goods and consumer services.

[Proposed deletions are enclosed in brackets. Proposed additions are indicated by underline, except that when the entire text of a bill or resolution or a section of a bill or resolution is new, it is not underlined.]

Co-Sponsors: REP. ELLIOTT, 88th Dist.

<u>H.B. 5560</u>