



General Assembly

January Session, 2025

Committee Bill No. 774

LCO No. 4170



Referred to Committee on TRANSPORTATION

Introduced by:
(TRA)

***AN ACT CONCERNING THE OFFERING PRICE OF A MOTOR
VEHICLE BY A CAR DEALER.***

Be it enacted by the Senate and House of Representatives in General Assembly convened:

1 Section 1. Section 14-62a of the general statutes is repealed and the
2 following is substituted in lieu thereof (*Effective October 1, 2025*):

3 (a) No dealer licensed under the provisions of section 14-52 shall
4 advertise the price of any motor vehicle unless the stated price in such
5 advertisement includes the federal tax, the cost of delivery, dealer
6 preparation, any dealer conveyance fee or processing fee and any other
7 charges of any nature [, except that] and such advertisement [shall (1)
8 state] (1) states in at least eight-point bold type that any state or local tax
9 [.] or registration fees [or dealer conveyance fee or processing fee, as
10 defined in subsection (a) of section 14-62, is] are excluded from such
11 advertised price, and (2) separately [state,] states in at least eight-point
12 bold type, immediately next to the phrase "Dealer Conveyance Fee", the
13 amount of such dealer conveyance fee or processing fee. For the
14 purposes of this subsection, "dealer conveyance fee" and "processing
15 fee" have the same meanings as provided in subsection (a) of section 14-
16 62, as amended by this act.

17 (b) Any new or used car dealer violating the provisions of this section
18 shall be fined not more than one thousand dollars. The Commissioner
19 of Motor Vehicles may suspend or revoke, in accordance with section
20 14-64, the license of any such dealer violating the provisions of this
21 section.

22 Sec. 2. Subsections (a) and (b) of section 14-62 of the general statutes
23 are repealed and the following is substituted in lieu thereof (*Effective*
24 *October 1, 2025*):

25 (a) Each sale shall be evidenced by an order properly signed by both
26 the buyer and seller, a copy of which shall be furnished to the buyer
27 when executed, and an invoice upon delivery of the motor vehicle, both
28 of which shall contain the following information: (1) Make of vehicle; (2)
29 year of model, whether sold as new or used, and on invoice the
30 identification number; (3) deposit, and (A) if the deposit is not
31 refundable, the words "No Refund of Deposit" shall appear at this point,
32 and (B) if the deposit is conditionally refundable, the words
33 "Conditional Refund of Deposit" shall appear at this point, followed by
34 a statement giving the conditions for refund, and (C) if the deposit is
35 unconditionally refundable, the words "Unconditional Refund" shall
36 appear at this point; (4) cash selling price; (5) finance charges, and (A) if
37 these charges do not include insurance, the words "No Insurance" shall
38 appear at this point, and (B) if these charges include insurance, a
39 statement shall appear at this point giving the exact type of coverage; (6)
40 allowance on motor vehicle traded in, if any, and description of the
41 same; (7) stamped or printed in a size equal to at least ten-point bold
42 type on the face of both the order and invoice one of the following forms:
43 (A) "This motor vehicle not guaranteed", or (B) "This motor vehicle is
44 guaranteed", followed by a statement as to the terms of such guarantee,
45 which terms shall include the duration of the guarantee or the number
46 of miles the guarantee shall remain in effect. Such statement shall not
47 apply to household furnishings of any trailer; (8) if the motor vehicle is
48 new but has been subject to use by the seller or use in connection with
49 [his] the seller's business as a dealer, the word "demonstrator" shall be

50 clearly displayed on the face of both the order and invoice; (9) any dealer
 51 conveyance fee or processing fee and a statement that such fee is not
 52 payable to the state of Connecticut printed in at least ten-point bold type
 53 on the face of both order and invoice; and (10) the dealer's legal name,
 54 address and license number. The form used by a dealer for the order
 55 and invoice shall not be printed in advance of discussions with a
 56 prospective buyer to include the amount of any vehicle identification
 57 etching service or any other fee for an optional service. For the purposes
 58 of this [subdivision] section, "dealer conveyance fee" or "processing fee"
 59 means a fee charged by a dealer to recover reasonable costs for
 60 processing all documentation and performing services related to the
 61 closing of a sale, including, but not limited to, the registration and
 62 transfer of ownership of the motor vehicle which is the subject of the
 63 sale.

64 (b) (1) The selling price quoted by any dealer to a prospective buyer
 65 shall both (A) include [,] any dealer conveyance fee or processing fee,
 66 and (B) separately [stated,] state the amount of [the] any such dealer
 67 conveyance fee or processing fee and that such fee is negotiable. [No
 68 dealer conveyance fee shall be added to the selling price at the time the
 69 order is signed by the buyer.]

70 (2) No dealer shall include in the selling price a dealer preparation
 71 charge for any item or service for which the dealer is reimbursed by the
 72 manufacturer or any item or service not specifically ordered by the
 73 buyer and itemized on the invoice.

This act shall take effect as follows and shall amend the following sections:

Section 1	<i>October 1, 2025</i>	14-62a
Sec. 2	<i>October 1, 2025</i>	14-62(a) and (b)

Statement of Purpose:

To require a car dealer to include any dealer conveyance fee in the stated price of a motor vehicle in an advertisement and in communications with a prospective buyer.

[Proposed deletions are enclosed in brackets. Proposed additions are indicated by underline, except that when the entire text of a bill or resolution or a section of a bill or resolution is new, it is not underlined.]

Co-Sponsors: SEN. COHEN, 12th Dist.; REP. BERGER-GIRVALO, 111th Dist.
SEN. MARONEY, 14th Dist.; REP. LEMAR, 96th Dist.
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