

General Assembly

January Session, 2025

Amendment

LCO No. 9730



Offered by: SEN. MILLER P., 27th Dist. REP. DOUCETTE, 13th Dist. SEN. BERTHEL, 32nd Dist. REP. DELNICKI, 14th Dist.

To: Subst. Senate Bill No. 1396

File No. 291

Cal. No. 191

"AN ACT CONCERNING EARNED BUT UNPAID WAGE OR SALARY INCOME ADVANCES."

Strike everything after the enacting clause and substitute the
 following in lieu thereof:

"Section 1. Section 36a-555 of the general statutes is repealed and the
following is substituted in lieu thereof (*Effective October 1, 2025*):

5 As used in this section, [and] sections 36a-556 to 36a-573, inclusive, 6 <u>and section 3 of this act</u>:

(1) "Advertise" or "advertising" means any announcement, statement,
assertion or representation that is placed before the public in a
newspaper, magazine or other publication, in the form of a notice,
circular, pamphlet, letter or poster, over any radio or television station,
by means of the Internet, by other electronic means of distributing
information, by personal contact, or in any other way or medium;

13 (2) "APR" means the annual percentage rate for the loan calculated 14 according to the provisions of the federal Military Lending Act, 10 USC 15 987, as amended from time to time, and the regulations promulgated 16 thereunder. For the purpose of calculating the APR, each [of the 17 following shall be deemed to be a finance charge: (A) A charge set forth 18 in 32 CFR 232.4(c)(1), as amended from time to time, (B) a charge for any 19 ancillary product, membership or service sold in connection or 20 concurrent with a small loan, (C) any amount offered or agreed to by a 21 borrower in furtherance of obtaining credit or as compensation for the 22 use of money, and (D) any fee, voluntarily or otherwise, charged, agreed 23 to or paid by a borrower in connection or concurrent with a small loan] 24 finance charge shall be included;

(3) "Branch office" means a location other than the main office where
the licensee, or any person on behalf of the licensee, will engage in
activities that require a small loan license;

28 (4) "Connecticut borrower" means any borrower who resides in or 29 maintains a domicile in this state and who (A) negotiates or agrees to 30 the terms of the small loan in person, by mail, by telephone or via the 31 Internet while physically present in this state, (B) enters into or executes 32 a small loan agreement with the lender in person, by mail, by telephone 33 or via the Internet while physically present in this state, or (C) makes a 34 payment on the loan in this state. For purposes of this subdivision, 35 "payment on the loan" includes a debit on an account the borrower holds 36 in a branch of a financial institution or the use of a negotiable instrument 37 drawn on an account at a financial institution. For purposes of this 38 subdivision, "financial institution" means any bank or credit union 39 chartered or licensed under the laws of this state, any other state or the 40 United States;

(5) "Control person" means an individual that directly or indirectly
exercises control over another person, and includes any person that (A)
is a director, general partner or executive officer, (B) in the case of a
corporation, directly or indirectly has the right to vote ten per cent or
more of a class of any voting security or has the power to sell or direct

46 the sale of ten per cent or more of any class of voting securities, (C) in 47 the case of a limited liability company, is a managing member, or (D) in 48 the case of a partnership, has the right to receive upon dissolution, or 49 has contributed, ten per cent or more of the capital. For purposes of this 50 subdivision, "control" means the power, directly or indirectly, to direct 51 the management or policies of a company, whether through ownership 52 of securities, by contract or otherwise; 53 (6) "Earned but unpaid wage or salary income" means the wage, salary, compensation or other income earned on an hourly, project-54 55 based, piecework or other basis by a Connecticut borrower for the 56 provision of labor or services to, or on behalf of, an employer, which (A) 57 is owed by the employer but has not yet been paid to the Connecticut 58 borrower, and (B) has been verified by an earned but unpaid wage or 59 salary income advance provider; 60 (7) "Earned but unpaid wage or salary income advance" means a 61 small loan that is an advance to a Connecticut borrower of earned but 62 unpaid wage or salary income in an original principal amount that is 63 less than seven hundred fifty dollars and not greater than the amount of earned but unpaid wage or salary income for any particular pay period; 64 65 (8) "Earned but unpaid wage or salary income advance provider" 66 means any person that engages in any of the activities set forth in 67 subsection (a) of section 36a-556 with regard to an earned but unpaid 68 wage or salary income advance; 69 (9) "Employer" means (A) an employer, as defined in section 31-58, 70 who employs a Connecticut borrower and is obligated to pay the 71 Connecticut borrower earned but unpaid wage or salary income, or (B) 72 any other person who, in exchange for the provision of services to, or on behalf of, such person by a Connecticut borrower acting as an 73 74 independent contractor, is contractually obligated to pay earned but 75 unpaid wage or salary income to the Connecticut borrower; 76 (10) "Finance charge" means: (A) A charge set forth in 32 CFR

232.4(c)(1), as amended from time to time, (B) a charge for any ancillary
product, membership or service sold in connection or concurrent with a
small loan, (C) any amount offered or agreed to by a Connecticut
borrower in furtherance of obtaining credit or as compensation for the
use of money, and (D) any fee, voluntarily or otherwise, charged, agreed
to or paid by a Connecticut borrower in connection or concurrent with
a small loan;

84 [(6)] (11) "Generating leads" means (A) engaging in the business of 85 selling leads for small loans, (B) generating or augmenting leads for 86 small loans for other persons for or with the expectation of 87 compensation or gain, or (C) referring consumers to other persons for a 88 small loan for or with the expectation of compensation or gain for such 89 referral, except "generating leads" shall not include generating or 90 augmenting leads for small loans for an exempt person, as described in 91 subsection (b) of section 36a-557, using the exempt person's data or 92 customer information:

93 (12) "Independent contractor" has the same meaning as provided in 94 section 36a-485;

95 [(7)] <u>(13)</u> "Lead" means any information identifying a potential 96 consumer of a small loan;

97 [(8)] <u>(14)</u> "Main office" means the main address designated on the 98 system;

99 [(9)] (15) "Open-end small loan" has the same meaning as "open-end 100 credit", as defined in 12 CFR 1026.2, as amended from time to time;

[(10)] (<u>16)</u> "Person" means a natural person, corporation, company,
limited liability company, partnership or association;

[(11)] (17) "Small loan" (A) means any loan of money or extension of
credit, or the purchase of, or an advance of money on, a borrower's
future potential source of money, including, but not limited to, future
pay, salary, <u>earned but unpaid wage or salary income</u>, pension income

107	or a tax refund, if (i) the amount or value is fifty thousand dollars or less,
108	and (ii) the APR is greater than twelve per cent, and (B) does not include
109	(i) a retail installment contract made in accordance with section 36a-772,
110	(ii) a loan or extension of credit for agricultural, commercial, industrial
111	or governmental use, (iii) a residential mortgage loan, as defined in
112	section 36a-485, [or] (iv) an open-end credit account that is accessed by
113	a credit card issued by an exempt entity, as described in subdivision (1)
114	of subsection (b) of section 36a-557, or (v) a wage, as defined in section
115	31-58, paid by an employer directly to an employee prior to a regular
116	pay day in accordance with the provisions of title 31;

117 [(12)] (18) "Trigger lead" means a consumer report obtained pursuant 118 to Section 604(C)(1)(B) of the Fair Credit Reporting Act, 15 USC 1681b, 119 where the issuance of the report is triggered by an inquiry made with a 120 consumer reporting agency in response to an application for credit. 121 "Trigger lead" does not include a consumer report obtained by a small 122 loan lender that holds or services existing indebtedness of the applicant 123 who is the subject of the report; and

[(13)] (19) "Unique identifier" means a number or other identifier
assigned by protocols established by the system.

Sec. 2. Subsections (a) to (e), inclusive, of section 36a-558 of the
general statutes are repealed and the following is substituted in lieu
thereof (*Effective October 1, 2025*):

(a) Except as provided in subsection (c) of section 36a-557, no person
licensed or required to be licensed under section 36a-556 shall engage in
any of the activities described in subsection (a) of section 36a-556 for any
small loan that contains any condition or provision inconsistent with the
requirements in subsections (d) to (g), inclusive, of this section <u>or section</u>
<u>3 of this act</u>.

(b) No person exempt from licensure under section 36a-557 shall
engage in any of the activities described in subdivision (4), (5) or (6) of
subsection (a) of section 36a-556 for any small loan made by a person

who was licensed or who was required to be licensed under section 36a556 that contains any condition or provision inconsistent with the
requirements in subsections (d) to (g), inclusive, of this section <u>or section</u>
3 of this act.

142 (c) (1) Except as the result of a bona fide error or as set forth in 143 subdivision (2) of this subsection, any small loan described in subsection 144 (a) or (b) of this section that contains any condition or provision 145 inconsistent with the requirements in subsections (d) to (g), inclusive, of 146 this section or section 3 of this act shall not be enforced in this state. Such 147 small loan shall be void and no person shall have the right to collect or 148 receive any principal, interest, charge or other consideration thereon. 149 Any person attempting to collect or receive principal, interest, charge or 150 other consideration on such small loan shall be subject to the provisions 151 of section 36a-570.

(2) Subdivision (1) of this subsection shall not apply when: (A) The
inconsistent condition or provision is the result of a bona fide error; or
(B) the small loan was lawfully made in compliance with a validly
enacted licensed loan law of another state to a borrower who was not,
at the time of the making of such loan, a Connecticut borrower but who
has since become a Connecticut borrower.

(3) For the purposes of this subsection, the term "bona fide error" includes, but is not limited to, clerical, calculation and computer malfunction, programming and printing errors, but does not include an error of legal judgment with respect to a person's obligations under sections 36a-555 to 36a-573, inclusive, as amended by this act, or under regulations implemented pursuant to section 36a-573.

(d) Small loans that are the subject of the activities set forth insubsections (a) and (b) of this section shall not contain:

(1) (A) For a small loan that is under five thousand dollars, except for
 an earned but unpaid wage or salary income advance, an APR that
 exceeds the lesser of thirty-six per cent or the maximum annual

sSB 1396 Amendment		
percentage rate for interest that is permitted with respect to the		
consumer credit extended under the Military Lending Act, 10 USC 987,		
as amended from time to time, or for a small loan that is between five		
thousand and fifty thousand dollars, an APR that exceeds twenty-five		
per cent; <u>or</u>		
(B) For an earned but unpaid wage or salary income advance, a total		
finance charge that exceeds (i) four dollars per advance, or (ii) thirty		
dollars per month;		
(2) For other than an open-end small loan, a provision that increases		
the interest rate due to payment default;		
(3) A payment schedule with regular periodic payments that when		
aggregated do not fully amortize the outstanding principal balance;		
(4) A payment schedule with regular periodic payments that cause		
the principal balance to increase;		
(5) A payment schedule that consolidates more than two periodic		
payments and pays them in advance from the proceeds, unless such		
payments are required to be escrowed by a governmental agency;		
(6) A prepayment penalty;		
(7) An adjustable rate provision;		
(8) A waiver of participation in a class action or a provision requiring		
a borrower, whether acting individually or on behalf of others similarly		
situated, to assert any claim or defense in a nonjudicial forum that: (A)		
Utilizes principles that are inconsistent with the law as set forth in the		
general statutes or common law; or (B) limits any claim or defense the		
borrower may have;		
(9) A call provision that permits the lender, in its sole discretion, to		
accelerate the indebtedness, except when repayment of the loan is		

-	sSB 1396 Amendment
197 198	(10) A security interest, except as provided in subsection (e) of this section; or
199 200 201	(11) Fees or charges of any kind, except as expressly permitted by subsection (e) of this section <u>or allowed under subparagraph (B) of subdivision (1) of this subsection and section 3 of this act</u> .
202 203 204	(e) [Small] Except as provided in section 3 of this act, small loans as described in subsections (a) and (b) of this section may contain provisions:
205 206 207 208 209 210	(1) For late fees, if: (A) Such fees are assessed after an installment remains unpaid for ten or more consecutive days, including Sundays and holidays; (B) such fees do not exceed five per cent of the outstanding installment payment, excluding any previously assessed late fees, or a total of twenty-five dollars per month, whichever is less; and (C) no interest is charged on such fees;
211 212 213	(2) Allowing charges for a dishonored check or any other form of returned payment, provided the total fee for such returned payment shall not exceed twenty dollars;
214 215 216	(3) Allowing for collection of deferral charges, but only upon the specific written authorization of the borrower and in a total amount not to exceed the interest due during the applicable billing cycle;
217 218 219 220	(4) Allowing for the accrual of interest after the maturity date or the deferred maturity date, provided such interest shall not exceed twelve per cent per annum computed on a daily basis on the respective unpaid balances;
221 222	(5) Providing for reasonable attorney's fees subject to the conditions and restrictions set forth in section 42-150aa;
223 224 225	(6) Including credit life insurance or credit accident and health insurance subject to the conditions and restrictions set forth in section 36a-559; and

226 (7) Taking a security interest in a motor vehicle in connection with a 227 closed-end small loan made solely for the purchase or refinancing of 228 such motor vehicle, provided the APR of such loan shall not exceed the 229 rates indicated for the respective classifications of motor vehicles as 230 follows: (A) New motor vehicles, fifteen per cent; (B) used motor 231 vehicles of a model designated by the manufacturer by a year not more 232 than two years prior to the year in which the sale is made, seventeen per 233 cent; and (C) used motor vehicles of a model designated by the 234 manufacturer by a year more than two years prior to the year in which 235 the sale is made, nineteen per cent.

Sec. 3. (NEW) (*Effective October 1, 2025*) (a) An earned but unpaid wage or salary income advance provider required to be licensed under sections 36a-555 to 36a-573, inclusive, of the general statutes, as amended by this act, shall:

(1) Offer each Connecticut borrower who the provider approves to
receive an earned but unpaid wage or salary income advance at least
one option per transaction to receive such advance at no cost and clearly
disclose the procedure for electing to receive such advance at no cost;

244 (2) If the provider charges or receives a finance charge:

(A) Offer each Connecticut borrower, who the provider approves to
receive an earned but unpaid wage or salary income advance, (i) an
earned but unpaid wage or salary income advance in an amount equal
to not less than seventy-five per cent of the amount of the Connecticut
borrower's earned but unpaid wage or salary income for the pay period,
or (ii) not more than one earned but unpaid wage or salary income
advance for the pay period; and

(B) Clearly and conspicuously disclose to the Connecticut borrower,
for each time that the provider solicits, charges or receives a finance
charge purporting to be voluntarily charged, agreed to or paid, that: (i)
The finance charge is voluntary; (ii) such borrower may elect a finance
charge of zero dollars; and (iii) the amount and frequency of the earned

_	sSB 1396 Amendment
257	but unpaid wage or salary income advances that a borrower is eligible
258	to request or receive are not contingent on whether the borrower pays
259	or agrees to the voluntary finance charge or whether the borrower has
260	previously paid a finance charge;

261 (3) Prior to offering or providing a Connecticut borrower an earned262 but unpaid wage or salary income advance:

(A) Fully and clearly disclose to the borrower: (i) Any finance charge
associated with the earned but unpaid wage or salary income advance;
(ii) the provider's cancellation procedure; (iii) that the borrower may
submit complaints concerning the provider to the Department of
Banking via the department's Internet web site; and (iv) a link to such
Internet web site;

(B) Verify that the borrower's earned but unpaid wage or salary
income meets or exceeds the amount of the earned but unpaid wage or
salary income advance by using (i) payroll data of the borrower's
employer, (ii) electronic payroll data that the borrower affirmatively
authorizes the provider to access, or (iii) any similar data or other
reasonable method approved by the Banking Commissioner; and

(C) Require the borrower to attest that the borrower understands that
the borrower may not receive more than one earned but unpaid wage
or salary income advance from more than one earned but unpaid wage
or salary income advance provider on the basis of the same earned but
unpaid wage or salary income, or to provide a similar attestation
approved by the Banking Commissioner;

(4) Schedule the repayment of any earned but unpaid wage or salary
income advance amount, or finance charge, in the form of a single
repayment on a date that corresponds to the date of the Connecticut
borrower's next scheduled paycheck or direct deposit payment from
such borrower's employer and is not more than thirty-four days after
the provider provides the earned but unpaid wage or salary income
advance to the borrower, except that if such repayment is not made on

such date due to a request by the borrower to reschedule the payment, lack of the borrower's available paycheck or direct deposit payment funds or payroll or similar error, the provider shall reschedule such repayment in the form of not more than three installments on any subsequent date or dates agreed to by the borrower at the time when the borrower agrees to the earned but unpaid wage or salary income advance;

(5) Reimburse each Connecticut borrower the full amount of any
overdraft or nonsufficient funds fee imposed on the borrower by the
borrower's depository institution that is caused by the provider
attempting to seek repayment of any earned but unpaid wage or salary
income advance amount or finance charge on a date before the
repayment date disclosed to the borrower or in an amount other than
the repayment amount disclosed to the borrower;

302 (6) Make readily available to each Connecticut borrower, in electronic303 form, the following information:

304 (A) For each earned but unpaid wage or salary income advance 305 provided to the borrower during the preceding twelve months, (i) the 306 date of the earned but unpaid wage or salary income advance; (ii) the 307 amount of any finance charge; and (iii) the amount of the earned but 308 unpaid wage or salary income advance; and

(B) The total amount of (i) all earned but unpaid wage or salary
income advances that the borrower has received for the current pay
period, if any; (ii) all finance charges for such advances, if any; and (iii)
all earned but unpaid wage or salary income for the current pay period
that has not been advanced to the borrower, if any;

314 (7) Allow each Connecticut borrower to cancel any earned but unpaid
315 wage or salary income advance application, service, subscription or
316 program at any time without incurring a fee;

(8) Implement measures to prevent an earned but unpaid wage orsalary income advance from being provided to a Connecticut borrower

319 who has previously received an earned but unpaid wage or salary 320 income advance from another earned but unpaid wage or salary income 321 advance provider on the basis of the same earned but unpaid wage or 322 salary income, including, but not limited to, the following measures:

323 (A) The establishment and implementation of policies and 324 procedures requiring a review and analysis of data in the possession 325 and control of the provider at least once every six months to identify any 326 instance or pattern involving a Connecticut borrower receiving more 327 than one earned but unpaid wage or salary income advance from more 328 than one earned but unpaid wage or salary income advance provider 329 for a single pay period, which totaled more than the borrower's earned 330 but unpaid wage or salary income amount for such pay period; and

(B) Any similar measures the commissioner may require; and

(9) Develop and implement policies and procedures to respond to
questions and complaints from Connecticut borrowers in an expedient
manner.

(b) An earned but unpaid wage or salary income advance provider
required to be licensed under sections 36a-555 to 36a-573, inclusive, of
the general statutes, as amended by this act, shall not:

(1) Charge or receive a total finance charge in excess of the amount
permitted by subdivision (1) of subsection (d) of section 36a-558 of the
general statutes, as amended by this act;

341 (2) Solicit a voluntary finance charge prior to informing the
342 Connecticut borrower of how much earned but unpaid wage or salary
343 income such borrower is approved to request;

344 (3) Set any voluntary finance charge in an amount greater than zero345 dollars as the default option offered to a Connecticut borrower;

(4) Share with an employer any portion of a finance charge paid by aConnecticut borrower;

Amendment	sSB 1396		
for an earned but unpaid wage or salary	(5) Request repay		
income advance or finance charge from a Connecticut borrower prior to			
the date of the borrower's next scheduled paycheck or direct deposit			
er's employer;	payment from such l		
(6) Accept repayment for an earned but unpaid wage or salary			
income advance or finance charge from a Connecticut borrower by			
means of a credit card or charge card;			
eferral fee, interest or any other penalty or	(7) Charge a late		
charge for the late repayment of, or failure to repay, an earned but unpaid wage or salary income advance or for the late payment of, or			
			:ge;
to compel repayment by a Connecticut	(8) Compel or a		
t unpaid wage or salary income advance or	borrower for any ear		
of the following means:	finance charge throu		
l outbound telephone calls;	(A) The use of uns		
borrower in any court in any jurisdiction;	(B) A lawsuit agai		
rty to pursue collection from the borrower	(C) The use of a t		
	on the provider's bel		
tanding amount to a consumer collection	(D) The sale of a		
tion 36a-800 of the general statutes, for	agency, as defined		
r;	collection from the b		
port, credit score or other credit-related	(9) Require a cr		
ne eligibility of a Connecticut borrower for	information to deter		
or salary income advance; or	an earned but unpai		
r reporting agency, as described in Section	(10) Report to a co		
orting Act, 15 USC 1681a, as amended from	603(p) of the Fair Cre		
collection agency any information about a	time to time, or con		
arding nonpayment for any earned but	Connecticut borrow		
ne advance or finance charge."	unpaid wage or sala		

This act shall take effect as follows and shall amend the following sections:					
Section 1	October 1, 2025	36a-555			
Sec. 2	<i>October 1, 2025</i>	36a-558(a) to (e)			
Sec. 3	October 1, 2025	New section			